

Argosy Taiwan Aerospace Materials (ATAM) Facility Update Newsletter

On April 11, Argosy issued a press release announcing construction of our new 2,300 square-meter manufacturing facility located at No. 33, Jing 3rd Road, Wuqi District, Taichung City, Taiwan (R.O.C.).

In the ATAM Facility Update Newsletter Issue 1, we introduced the facility and shared information about our company's history, markets, products, services, and future plans. In Issue 2, we explored the history of Argosy's Vendor Managed Inventory (VMI) programs. In Issue 3, we discussed our partnership with Plataine, a leading provider of Manufacturing Automation & Optimization software solutions, which reinforces Argosy's strategy to create value for our Aerospace & Composites customers. You are invited to participate in a composites technology survey being conducted through CompositesWorld and Plataine. Please click on the survey link here:

[Composites Technology Survey](#)



With Newsletter Issue 4, we introduce our partnership with Terao, a leading provider of Energy Performance Contracts designed to review facility improvements to increase energy efficiency, and provide cost saving solutions to reduce energy consumption.

We are quickly approaching the launch of our ATAM facility, and we will share information with you regarding our facility opening plans.

Sincerely,

Ryan Flugel
Vice President of Sales and Marketing



Argosy and Terao: Energy Efficiency Solutions



Costs

- Energy-saving measures will reduce your building's operational costs

Health

- Energy-saving measures will increase comfort and wellness in living and working environments

Regulation

- Strong government regulation at national and provincial levels, including the 2014 GB Evaluation Standard, Building Energy Conservation Plan in 13 Year Plan

CSR

- Corporate Social Responsibility has become a global trend and is a key consideration for major brands

Value

- A more efficient and healthy building increases your property value and attracts premium tenants

Markets are increasingly competitive, and are faced with an ever-increasing price of energy. Automation is widely implemented, which increases the sensitivity of businesses to energy costs.

What is happening with energy consumption?

Large disparities in energy consumption are observed in the cold storage of the aerospace industry, with figures ranging from simple to 18 times more, which show a lack of control over the energy consumption.



Energy Efficiency with Argosy and Terao

Energy Efficiency Audits

- Audit of industrial facilities
 - focus on:
 - industrial cold storage
 - clean rooms
 - autoclaves
- Strategies on energy consumption reductions
 - Low cost strategies: fine tuning of operation parameters
 - Medium cost strategies: improvement of parts of the system
 - Capital intensive strategies: improvement of whole systems and building envelope

Energy Performance Monitoring

- Analysis of the energy consumption of the facility
- Benchmarking against national and local average values
- Improvement strategies and implementation



Argosy Creating Customer Value with Terao



Argosy and Terao:

- Terao is a strategic partner for ATAM and complements Argosy's global strategy to create value for customers
- Focus on energy efficiency and cost savings
- Argosy and Terao's commitment includes support from the initial energy audit, through the recommendation phase, to the tender process and provider selection required for project implementation

